

Attention NACAC Members:

The Southern Association for College Admission Counseling (SACAC) is pleased to re-launch the **SAIL** (*Succeed, Advancement, Innovate, Lead*) program! SAIL is SACAC's year-long professional development program designed specifically for individuals in middle management positions at higher education institutions with the potential for further advancement within the profession. The program emphasizes leadership skills, personnel and resource management skills, a greater understanding of college admissions and enrollment management issues, as well as preparing the next generation of college admissions and enrollment leaders.



We believe identifying, nurturing, and mentoring future leaders is a priority for advancement of the profession. Therefore, one of the SAIL program's value is the structured mentor/protege relationship designed to benefit both persons in their development and contribution to the profession. We have already selected and confirmed an elite group of mentors as part of this program, and are excited to identify an equally talented group of middle managers to participate in the SAIL program and be proteges.

Applications for participants/proteges are now available on the SACAC website at [. The application deadline for is March 2, 2015. Proteges may be nominated by a supervisor, co-worker, colleague, or they may self-nominate. Note: if selected, all proteges will be matched with mentors outside of your college or university.](#)

Qualifications to be a SAIL participant/protege include:

1. Four to Seven years of experience in the admission/counseling field
2. The desire to learn and grow within the profession.
3. The participant must hold a middle management level position that includes not only standard admissions duties of recruitment and counseling, but also additional responsibilities such as program coordination, personnel supervision, or another elevated duty.
4. The participant must be currently employed full-time at a regionally accredited institution.

Qualifications to be a SAIL mentor include:

1. Seven or more years of experience in the admission/counseling field
2. The ability to help a protege learn and grow within the profession
3. The mentor must hold a director level status, or a comparable level of responsibility and management with their institution.
4. The mentor must be currently employed full-time at a regionally accredited institution.

SAIL's official kick-off will take place at a pre-conference workshop during the 2015 SACAC Annual Conference in Birmingham, Alabama, where mentors and proteges will meet as a group for the first time. Following that monthly communication is expected for mentors and proteges along with attendance at the 2015 NACAC conference. A mid-year meeting is planned for proteges in December 2015, with a culminating meeting at the 2016 SACAC conference.

For additional information, please email sail@sacac.org
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