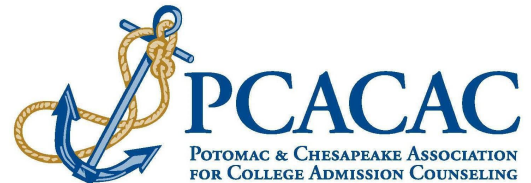


# Welcome to the 21<sup>st</sup> Annual Summer Institute

## So You Want to be Viewed as a Professional? Building Relationships Around the Table

**Session A4**

Monday, July 22



## Presenters:

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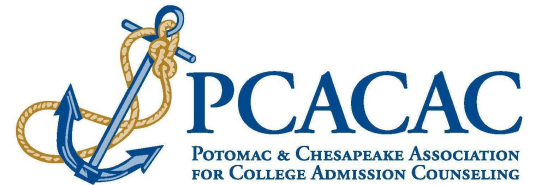
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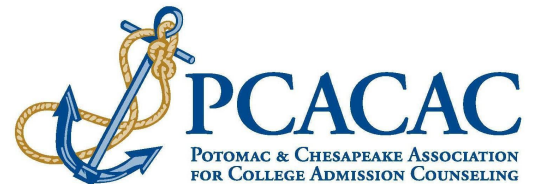


## **Learning Objectives:**

Objective 1: Understand necessary components to grow as a professional

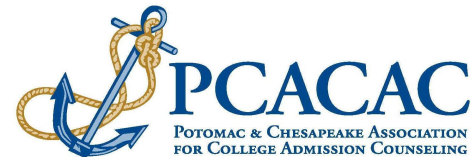
Objective 2: Understand importance of integrity, responsibility, and commitment to the profession and to students you serve

Objective 3: Learn how to handle challenging situations that arise



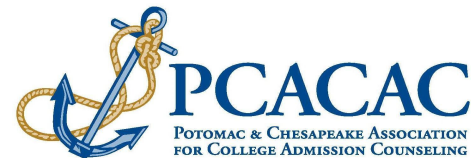
# Framing the Conversation:

- Learn with and from one another
- Respect the experiences of others
- Be comfortable with being uncomfortable
- Stay engaged



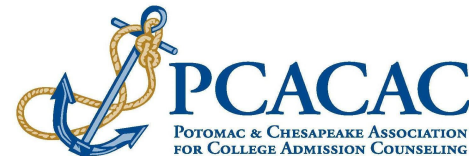
# Professionalism 101:

- Responsibility and Accountability
  - Be Positive
  - Be Present
  - Be Respectful
- Integrity
  - Be Honest
  - Be Attentive
  - You Know What You Know
    - and Ask Questions!
- Always representing yourself  
and your institution



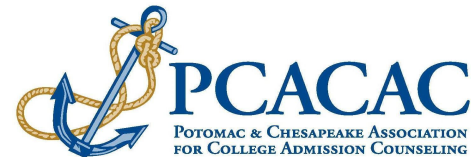
# What It Means to Be a Part of an Organization:

- Institutions
  - Colleges/Universities
  - High Schools - Public and Independent
  - Community Based Organizations
  - Independent Educational Consultants
- Connections/Partnerships with the greater community
- Professional Organizations
  - PCACAC
  - NACAC
- Be Open-Minded to Connections



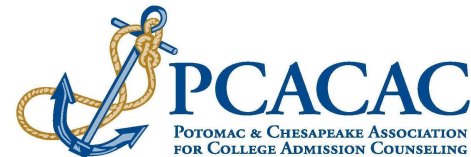
# Building Relationships:

- College Side
  - Traveling
  - Connecting with counselors
  - Connecting with students
- High School/CBO
  - Visiting campuses
  - Attending local events
- Everyone
  - Internal relationships with colleagues
  - Conferences
  - Professional Development Events and Networking



# Scenarios

- How do you handle challenges, frustrations or disagreements with the other side? How do you remain professional while managing frustrations?
- The Good and the Not-so-Good





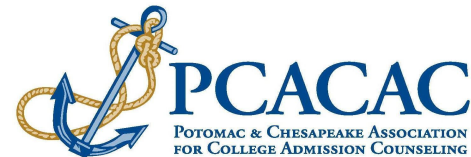
Thank YOU!

Comments?

Insights?

Input?

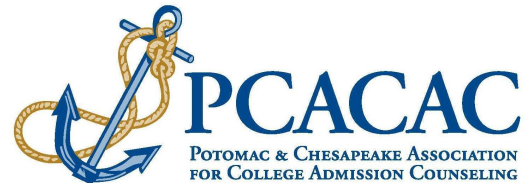
Information gaps?



# Please. . .

Complete the session evaluation on the Webex Summer Institute app before leaving the room today.

Thank you!



## Feel free to contact us with questions:

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